

Alla Cortese Attenzione
Dott. ENNIO DI BENEDETTO
Massa Carrara – Massa – (IT).

Data: 08 Novembre 2018

SOFT CORPORATE OFFER

PRODUCT: PET FLAKES HOT WASHED

Specification:

Quality :	Standard
Size :	10mm - 14mm
Melting points:	Around 240~260 ° C
Impurity :	PVC under 100 PPM;
Other impurity (PE, PP etc) :	less than 0.10%;
Moisture :	less than 1%.

Photograph : Find the attachment

Origin : INDIA

Delivery Quantity: 500MT to 1000 MT per month x 12

Packing: 25 Kg Bag OR as per the buyer's demand.

Loading Port : Calcutta Sea Port -India

PRICE : Euro 525,00/MT CIF ITALY.

PAYMENT TERMS:

WITHIN 5 (FIVE) WORKING DAYS OF SIGNING THE PROFORMA INVOICE, THE BUYER'S BANK WILL SENDS AN IRREVOCABLE CONFIRMED AND OPERATIVE DOCUMENTARY LETTER OF CREDIT (DL/C) FOR THE MONTHLY SHIPMENT QUANTITY OF xxxxxxMT VALUE USD xxxxxx,00, PAYABLE 100% AT SIGHT AGAINST COMPLETE SHIPPING DOCUMENTS SEND BY THE SELLER'S BANK.

THE SAID DL/C WILL BE ISSUED BY AN EUROPEAN PRIME BANK.

Delivery: Within 30/45 days from the date of receipt of an operative DL/C at the seller's Bank.

PROCEDURES:

1. THE BUYER ISSUES A **LOI** TO THE SELLER
2. THE SELLER ISSUES THE **FCO** (FULL CORPORATE OFFER) TO THE BUYER
3. THE BUYER ISSUES AN **ICPO** (IRREVOCABLE CORPORATE PURCHASE ORDER) TO THE SELLER.
4. THE SELLER ISSUES A PROFORMA INVOICE TO THE BUYER.
5. THE BUYER SEAL AND SIGN THE PROFORMA INVOICE AND SEND THE SELLER,.
6. THE BUYER AND SELLER DEPOSITS THE SIGNED PROFORMA INVOICE TO THEIR RESPECTIVE BANKS.
7. WITHIN 5 (FIVE) WORKING DAYS OF SIGNING THE PROFORMA INVOICE THE BUYER'S BANK WILL SEND AN IRREVOCABLE CONFIRMED AND OPERATIVE DOCUMENTARY LETTER OF CREDIT (**DL/C**) FOR THE MONTHLY QUANTITY OF xx MT, VALUE USDxxxxxxx TO THE SELLER'S BANK.
8. THE SELLER WITHIN 30/45 DAYS OF RECEIPT THE SAID DL/C, WILL DELIVER (DESPATCH) THE SHIPMENT TO THE BUYER'S DESTINATION PORT/COUNTRY..

Thanking you.



